



November 2, 2017

DAN GALLAGHER
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First Vice Chairman

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JAMES MITCHELL
Secretary

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Treasurer

Don Gallagher
Gallagher Asphalt Corporation
18100 S. Indiana Avenue
Thornton, IL 60476

Dear Mr. Gallagher:

Congratulations! Your company has earned NAPA's 2017 Diamond Achievement Commendation for Excellence in Asphalt Plant/Site Operations for **Bourbonnais Plant**.

Earning the Diamond Achievement Commendation demonstrates to your employees, neighboring community, customers, potential customers, and the asphalt paving industry that your company is dedicated to responsible operational practices and high-quality products through continuous improvement. This recognition stands for your commitment to excellence and your leadership efforts to encourage excellence at all asphalt plants/sites.

I look forward to celebrating your success at the Diamond Reception during NAPA's 63rd Annual Meeting in San Diego, California in February 2018. Be sure to proudly wear your Diamond pin.

I hope you will continue to renew the coveted Diamond Achievement Commendation every year. NAPA and I sincerely congratulate you on qualifying for the Commendation.

Very truly yours,

A handwritten signature in black ink that reads "Daniel Gallagher". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Daniel Gallagher
NAPA Chairman of the Board



November 2, 2017

Don Gallagher
Gallagher Asphalt Corporation
18100 S. Indiana Avenue
Thornton, IL 60476

Dear Don Gallagher:

Congratulations on earning the 2017 Diamond Achievement Commendation for **Bourbonnais Plant**. It is evident that your company takes great pride in your asphalt operations and community relations. This is a success to be shared among your employees, neighbors, customers, potential customers and the asphalt paving industry; therefore, NAPA proudly provides you with tools for public recognition.

To assist you with making the most of your Diamond Commendation, NAPA has created resources your company can use to publicize your accomplishment and role in the community, and help your company with its business development efforts:

- **The Diamond Commendation Marketing Toolkit**, filled with marketing tips, sales collateral materials explaining the value of the Diamond Commendation and its meaning, an Asphalt Plant Tour How-To Guide, an Economic Benefits Analysis for Community and Legislative Relations efforts, and Diamond Commendation logos your company may use in sales materials, your website, stationery, and more.
- **A custom NAPA press release** announcing your Diamond Commendation; a press release is provided for each plant earning the commendation. NAPA and your state association can assist you with tailoring recognition in your community, such as at public municipal meetings or at your state asphalt pavement association meeting. Your press release is attached.
- **Diamond silo decals** are a highly visible way to enhance your plant's image in the community. Each decal is 4'x4', self-adhesive durable 3M vinyl and may be ordered from NAPA, using the order form attached.
- **Diamond Commendation logos** can be used to create signage at your plant site, as well as on sales materials, your website, and on company clothing. NAPA has worked with Lands' End to create embroidered versions of the Diamond logo for application on any product in the Lands' End catalog, including hats, t-shirts, jackets, luggage, golf towels and coolers. If you wish to order items from Lands' End directly, contact their Corporate Sales at 800-338-2000 and reference logo #9929570.

I encourage you to continue promoting your commitment for excellence in asphalt plant/site operations by renewing annually.

Sincerely,

A handwritten signature in cursive script that reads "Kelly Kanaras". The signature is written in black ink and is positioned below the word "Sincerely,".

Kelly Kanaras
Associate Director of Member Programs

Enclosures

NEWS RELEASE



FOR IMMEDIATE RELEASE

November 2, 2017

FOR MORE INFORMATION, CONTACT

NAPA, Kelly Kanaras, 888-468-6499
Gallagher Asphalt Corporation, Don Gallagher, 708-933-3342

GALLAGHER ASPHALT CORPORATION EARNS DIAMOND ACHIEVEMENT COMMENDATION

Lanham, Md. — The National Asphalt Pavement Association (NAPA) announced that Bourbonnais Plant, Gallagher Asphalt Corporation, Thornton, IL has earned NAPA's Diamond Achievement Commendation for Excellence in Asphalt Plant/Site Operations.

The Diamond Achievement Commendation is a nationally recognized and respected program that encourages and recognizes responsible asphalt plant operational practices and cultivates good community relations. NAPA's Chairman Dan Gallagher stated, "Earning the Diamond Achievement Commendation enhances both the image of your individual facility and the image of the asphalt pavement industry. It clearly demonstrates a corporate commitment to excellence with a community focus."

NAPA developed the Diamond program in 1999. The self-assessment process addresses five essential facets of an asphalt plant/site: appearance, operations, environmental practices, safety, and community relations. Earning the Commendation exemplifies a company's commitment to excellence in all aspects of an asphalt facility, and symbolizes continuous improvement in operations and community relations.

The National Asphalt Pavement Association is the only trade association that exclusively represents the interests of the asphalt pavement material producer/contractor on the national level with Congress, government agencies, and other national trade and business organizations. NAPA supports an active research program designed to improve the quality of asphalt pavements and paving techniques used in the construction of roads, streets, highways, parking lots, airports, and environmental and recreational facilities. The association provides technical, educational, and marketing materials and information to its members; supplies product information to users and specifiers of paving materials; and conducts training courses. The association, which counts more than 1,100 companies as its members, was founded in 1955.

